

# Rayan Larbi

Falls Church, Virginia | 202-725-9019 | Larbirayan@outlook.com | www.linkedin.com/in/RayanI0318

## EDUCATION

**George Mason University, Costello College of Business**

**Fairfax, VA | Expected Dec 2026**

**Bachelor of Science in Business**

**Concentration: Management Information Systems (MIS)**

**Concentration: Operations & Supply Chain Management (OSCM)**

Relevant Coursework: *Operations Management, Networks and Security, Gov Contracting & Procurement, Database Management Systems, Introduction to Programming (Python), Financial Market Analysis.*

**Luiss Guido Carli, Study Abroad**

**Rome, Italy | Spring 2026**

Coursework: *Financial Market Analysis, Accounting, Introduction to Python, Data Privacy and Security.*

## RELEVANT EXPERIENCE

**Operations and Systems Developer | Eurostaging/Masterpiece Staging & Design**

**Merrifield, VA | Nov 2025-Present**

- Design and build a custom internal platform that consolidates the six separate systems the company runs on into one AI command center for CRM, scheduling, proposals, and renewals.
- Architected a fleet of 8 specialized AI agents (leads, proposals, email, calendar, renewals, data) on a Python/Flask backend to keep the business flowing and help cover office roles as longtime staff approach retirement
- Made Airtable the single source of truth for clients, projects, jobs, and renewals, replacing scattered spreadsheets, with Obsidian as long term context base.
- Built an employee time-tracking and monitoring system plus an honest, full-picture profit-and-loss AI tool that tracks and calculates in real time — accounting for hourly pay, cost per job, mileage, gas, and other expenses to enable data-driven decision-making.

**Operations and Systems Internship | Eurostaging/Masterpiece Staging & Design**

**Merrifield, VA | May 2025-Nov 2025**

- Implemented Python code to analyze and migrate five years of legacy data, consolidating 3,000+ client records and 500+ property/project entries into a unified Excel sheet, improving searchability and reporting for both office and field teams.
- Effectively utilized existing CRM's and software's merging acquisition data, creating unified project workflows, automated proposal dashboards, ensuring accurate inventory/project management, teaching team and management its functionalities.
- Transformed raw inventory data into dashboards analyzing inventory usage, lifespan, and cost to profit trends, presenting findings to the owner and logistics teams to optimize warehouse layout, reduce loading times, and make more informed purchasing decisions.
- Built and launched the company's HR training program and employee handbook in Mineral HR, establishing employee accounts and administering compliance training for all employees, ensuring state and federal compliance.
- Revised and expanded the company's Operations Manual and SOPs for all aspects of the business including Operations, Logistics, and Design teams, providing an official business structure, and clarity for existing and new hires.

**Owner, Amazon Wholesale Business | Global Solutions LLC**

**Fairfax County, VA | January 2024-May 2025**

- Launched an LLC and built a wholesale Amazon business, purchasing products through tactical arbitrage and B2B sales, generating \$26,000+ in net sales while balancing full-time academics.
- Managed end-to-end operations including sourcing, pricing, and book-keeping using SellerAMP SAS and QuickBooks

**Team Member | Trader Joe's**

**Falls Church, VA | March 2023-January 2024**

- Learned how a service-driven culture, operational excellence, and hospitality build a devoted customer base.
- Collaborated with team members to maintain inventory accuracy and streamline daily operations, ensuring consistent customer satisfaction in a high-volume retail store.

## PROJECTS

**Dental Office Data Migration & Digitization | The Dentists Lounge**

Learned Flex software and digitized patient intake forms by recreating paper copies in a digital format, ensuring clean design and functionality. Configured backend connections so completed forms integrated seamlessly into the doctor's medical system, while adhering to HIPAA compliance.

**Community Outreach | Volunteering**

Organized and Co-Led annual fundraising efforts in my community to provide toys for pediatric patients at The Lombardi Comprehensive Cancer Center, inspired by a close friend's time as a patient.

## COMPETENCIES & CERTIFICATIONS

**Languages: English (Native), French (Advanced), Arabic (Advanced),**

**Technical Skills: Microsoft 365 Suite, Intuit QuickBooks, Dubsado, Tableau, Python (beginner), Claude Code, Vercel, Cursor.**

**Interpersonal Skills: Empathy, Communication, Creative Thinking, Problem-Solving, Adaptability, Team Player, Detail Oriented.**

**Anthropic Claude Code in Action, AI Fluency: Frameworks & Foundations Certifications.**